



SAAB TECHNOLOGIES LTD

SOFTWARE CAN IMPROVE THE
EFFICIENCY OF YOUR REAL ESTATE
TEAM

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KEYS TO EFFICIENCY

- Quality Tools
- Quality Data
- Structured Work Flows



Great tools allow people to work more effectively and make their jobs more enjoyable

Accurate data builds trust in the information

Practical work flows make the execution of their jobs simpler

Consolidate all information, documents, and tasks in one software system

View transaction reports that display critical dates and contacts

Customize checklists to match your existing processes

Email documents in and out within the system

GET NOTIFIED ABOUT IMPORTANT EVENTS

The screenshot shows the VMIS Module interface with a table of agreements. The table has columns for Agreement No., Approval, Tenant, Commencement Date, Expiry Date, and others. The Expiry Date column uses color coding: green for dates that have expired and red for dates that are about to expire.

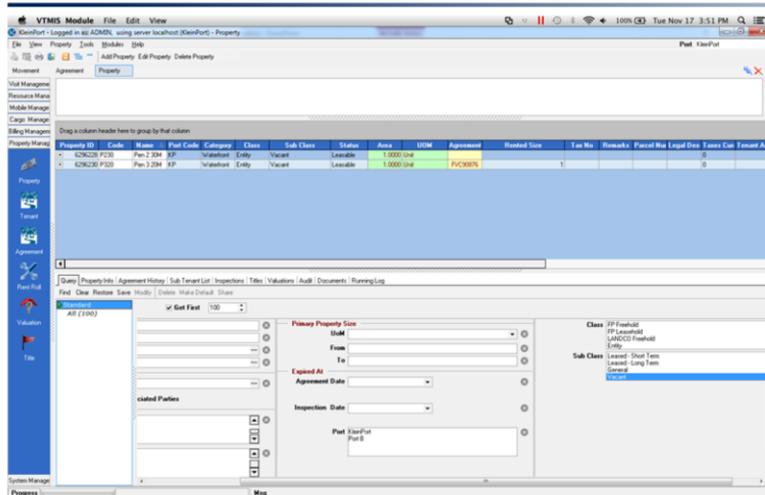
Agreement No.	Approval	Tenant	Commencement Date	Expiry Date
194522015	Fishing Vessel C		01/01/2015	01/01/2015
194522015	Fishing Vessel A		01/01/2015	01/01/2015
194522015	Plural Company		01/01/2015	01/01/2015
194522015	Vehicle Customer		01/01/2015	01/01/2015
194522015	Land Use		01/01/2015	01/01/2015

- Leases
- Insurance
- Inspections
- Financial Guaranties
- ...

Save time with automatic notifications for lease, insurance and inspection dates that are about to expire (times are configurable)

Color coding indicates if something is about to expire or has expired.

FIND INFORMATION YOU NEED



- Properties
- Agreements
- Tenants
- ...

Queries allow you find:

Vacant Properties

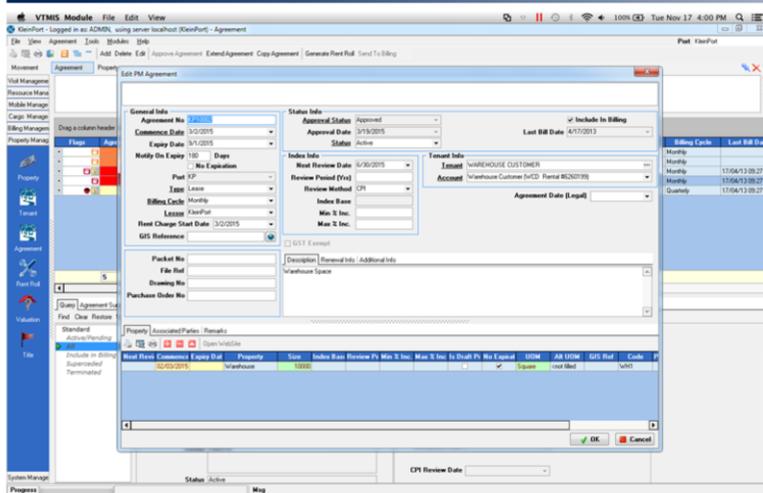
Properties by size

Properties by type

Properties by lease status

You can save queries so to find something it can be only one click away

SEE ALL DETAILS FAST AND EASY



- Lease term
- Billing cycle
- Critical dates
- Tenant Info
- Property details
- Automated checklists
- Minimum Annual Guarantees

Click on an agreement and find all the relevant details:

Lease term

Billing cycle

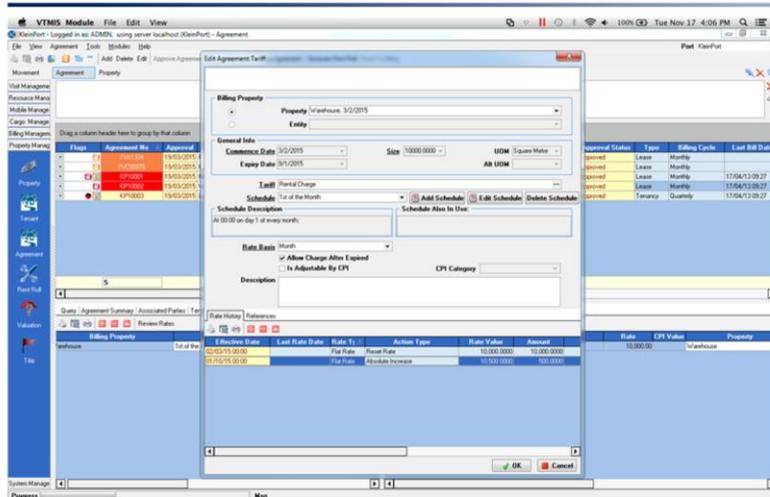
Review dates

Tennent Info

Property details

Associated Minimum Annual Guarantees are automatically accumulated

RATE INCREASES AND OTHER AUTOMATION



- Increase by CPI
- Negotiated fixed rates
- ...

Rates can be increased by CPI

Negotiated rate increases will come into effect at the agreed to timeframe automatically

AUTOMATED BILLING USING RENT ROLLS

The screenshot displays the VMIS Module interface. At the top, there is a menu bar with 'VMIS Module', 'File', 'Edit', and 'View'. Below the menu bar, there is a toolbar with various icons and a search bar. The main area contains a table with the following columns: ID, Period, Approval Status, Approval Status, Created By ID, Created By, Created, Approved By ID, Approved By, Approved Remarks, Modified By, Billing Task ID, and Billing Status ID. The table contains several rows of data, including 'Rent Roll' and 'Rent Charge' entries. The interface also includes a sidebar with navigation icons and a status bar at the bottom.

- Different billing cycles
- Automated invoicing
- Separation of responsibilities

Simply generate a Rent Roll and all leases that should be billed are billed
Monthly, quarterly annually cycles are billed when they are supposed to be
Invoices can be reviewed and approved before the bills go out

INTEGRATED AND AUTOMATED REPORTING

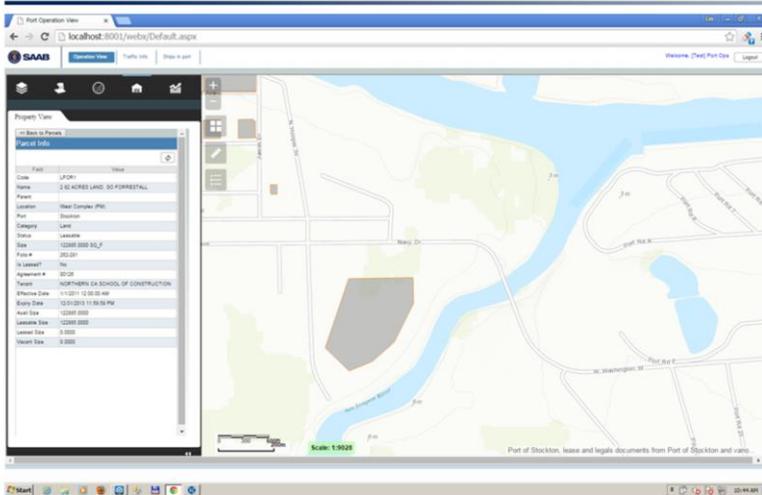
Review Date	Commence Date	Annual Rent	Agreement No.	Tenant	Description	Review Method	Comments
01/01/2016	01/01/2015	\$50.00	004021	KP10001	Retail Company	Q1	
01/01/2016	01/01/2015	\$100.00.00	KP10002	Warehouse Customer	Warehouse Space	Q1	
01/01/2016	01/01/2015	\$80.00.00	KP10003	Landlord	Open space, No Buildings	Q1	

Total Found: 3

The visibility you need to stay “on top” of your business via customizable reports.

Reports can be automatically run and be delivered at a predetermined time e.g. all reports requested for delivery at 8:00 am on Monday

GIS INTEGRATION



- Better decision making
- Improved communication
- “Geographical” recordkeeping

GIS helps the real estate industry to analyze, report, map, and model the merits of one parcel over another

Click on a property icon in the GIS and see the lease details

Query for a particular property and then zoom to the property on the map

Normal map layers are preserved and can be selected as usual

Find the history of the area from the map (was there an issue like pollution at this location before?)

Work from the map or from the grid interface

Q&A

Thank you

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